

You can never change everything by fighting the existing truth. To change something, you need to build a new model that can make the existing one obsolete (Buckminster Fuller).

Interview with the founders

That's one of the reasons I started interviewing entrepreneurs in Shanghai. Although there seem to always be a lot of worrisome issues going on in the world, I still want to choose those who focus entirely on the process and are willing to participate in helping a small part (or big) of the world becomes better.

In fact, technology entrepreneurs are completely normal.

After having a lot of conversations, usually lasting a few hours, I began to realize something. Technology entrepreneurs are not some of the chosen people who are geniuses or innate talents - those who live with destiny as "superheroes" with outstanding results compared to others. In fact, they are completely normal.

If you still haven't realized this now, perhaps, I am fortunate to be among the few biggest supporters for the startup community. But sometimes, I am also afraid that more and more people will not be able to participate in this trend because they feel they do not have the necessary code skills, establish a relationship network, co-founders, indicators. IQ, financial resources, business plans, media, luck . or more.

Mystery

However, after talking to a lot of startup founders, I knew what that secret was - a core that separates the outsiders (those who only observed) and those who were willing to rush into indefinite - that is **a commitment**.



As observers, we can only see everything from an outside perspective and to be able to observe them, we must also pass the ritual of what's going on really, meaning ourselves. Each person only sees the final result.

We often give the result thanks to the motivation behind it but no one sees the chaos of things that appear first. We do not see the failure or repetition of mistakes, confusion, emotional disturbance and self-doubt, the effects of more than 1 million others, arguments and one child. The numbers seem to be limitless to other things that

have been pre-arranged regardless of what the results are.

So, what I want to say here is that the entrepreneurs I have had the opportunity to interview are ordinary people. They went through all the same challenges and faced the same annoying little voice in your head like you. There is no easy way for them even though the "*biographers*" on TechCrunch is very flashy or their "headline" round headlines are big what size

What makes these people special is that they created that commitment.

Why is that?

Although no one knows exactly what they have done, although not ready, although they will not know where to go, despite the reasons that any of us when we first started business (or participating in the challenging early stages of a startup group is also available but they are still making up and creating commitment to themselves to find their way.



That commitment is what helped them become great, not the opposite.

Simply put, what I learned from these people is that **talented entrepreneurs are not talented because they always know what they need to do but they are talented because they know how to alleviate their duty to always do something that they impose on themselves.**

After that commitment is the time when the miracle will happen, when these people go from being like others to people who start to expect more of themselves, start making efforts to improve things. they are doing, start adjusting their lives towards achieving goals and with every hurdle run will contribute to strengthening their determination and belief in themselves.

Once you make a decision, the whole universe will join forces to make it happen. Ralph Waldo Emerson.

So, if I learn something in discussions with these people, it is about **grabbing uncertainty, accepting mistakes as a constant part of the process, be gentle but always looking for ways to improve, connect with something meaningful and most importantly, make a 100% COMMITMENT to achieve them.**

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