

The smart answer when asked in an interview: What is your expected salary?

So, when asked the above question, how should candidates answer to impress the employers, please refer to some suggestions in the article below.

'What is your desired salary?', This is one of the questions employers often ask candidates in job interviews. For many candidates, this is a difficult and confusing question, they often do not know how to give a reasonable salary, too low or too high are not good.

So, when asked the above question, how should candidates answer to impress the employers, please refer to some suggestions in the article below.



Never say 'money doesn't matter'

The candidates were asked, 'What is your expected salary?' often afraid to give an exact number. There are even some candidates who answer: 'For me the salary is not important, it is important that I learn from experience.'. In fact, this is a sign of immaturity, inexperience and employers will have a bad impression with the candidate giving such an answer.



Be clever to let the employer answer on your behalf

If you can't give specific figures about your desired salary, you can cleverly answer to 'drive' the story in a different direction, such as introducing yourself to the employer, then turning Return to the question the employer is asking so they can answer on your behalf.

For example, 'Through further research and discussion with you in this interview, I found the dynamic, professional working environment of the company to be the working environment I have long desired. This position is very suitable for my knowledge and experience, and I will try my best to complete the job assigned to give me the opportunity to advance myself. So, can you please tell us the salary the company intends to pay for this position?'

If the employer discloses the salary they intend to pay within a certain range, you can rely on that to make a salary that suits you.

In case the employer refuses to answer the question you ask, you rely on the amount of work, the size of the company, to give a specific number. Of course that salary must match your capacity and experience.



Limit mentioning old salary if not asked

Salary in the old company is a sensitive issue and sometimes will bring you quite a lot of disadvantages in a new job interview. Because if the old salary is too low, the employer will rely on it to pay an equivalent salary for you, even some employers think that the old salary reflects your ability to work, so they will not recruit you. So, limit your salary to an old company if not asked by the employer.

In case the employer wants to know about your salary at the old company, after answering, please explain more about the difference between the old job and the job, especially emphasizing on the job. new in the job application you will be in charge.



Boldly ask about the company's salary and bonus policy

Before giving the answer to the question 'What is your expected salary?' of employers, you should be brave to ask about the company's salary increase and bonus policy. Based on the answer of the employer, you may know whether the company is 'aggressive' in financial matters or not.

Hopefully the above suggestions will help you be able to negotiate a desired salary.

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2. 7 reasons to quit most convincingly

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