

How smart people behave?

Intelligence is extremely important and I will tell you why. Smart people make smart decisions and that is the most important factor affecting things that will happen to a person in a positive or negative direction.

"*Stupid is as stupid does*" - The Forrest Gump character's seemingly simple statement in the movie of the same name contains many profound meanings. In case you have not seen this movie or have not understood the words of the character, this sentence means: **you are what you do** . In other words, no matter how smart you think you are, if you do stupid things, you're still just a fool.

This assertion may not make many people happy. However, I also want to say: Fools work wildly. If you can't discuss basic issues like human intimidation for fear of offending others, then I don't care how smart you are, you just make yourself look more stupid.

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The smartest choice you can make now is to filter out smart people in all the relationships in the job you have. Clearly, I am not referring to those who try to be smart but do stupid things. If you still don't have a measure and don't know how to find them, I'll help you with the following 10 signs. Use them to find smart mentors and start learning from them.

Note : This article is translated from **Steve Tobak** 's original sharing. **Steve Tobak** is a management consultant, commentator, former senior executive and author of **Real Leaders Don't Follow: Being Extraordinary in the Age of the Entrepreneur** (Translation: True religion should not pursue this - Becoming unusual in the time of starting a business). Currently, Tobak is running the **Invisor Consulting** business strategy consulting firm in Silicon Valley.

1. They make smart decisions

Smart people who know all their actions lead to certain consequences. They also know that they must be serious in each decision at each time to achieve the best results. In other words, do not think of yourself as a supreme being after only a few times making wise decisions. Want to keep up the form, you must train discipline and high concentration.

2. They learn from their mistakes

From birth to the end of life, everything we learn in life comes from trial and error. We all make mistakes because that's how we learn. Smart people also learn from their mistakes. After all, if you don't face reality and judge yourself honestly, you'll never get better.



3. They do not give answers to all questions

There is an old adage that: *"Those of you who think you know everything are annoying to those of us who do"* . In fact, this is a joke, but if you look deeper it is somewhat true. Smart people don't need to constantly express themselves by acting as if they are knowledgeable. They are smart enough to know that there are many things they don't know.

4. They make friends with smart people

"No man is an island" (Temporarily translated: *No one lives alone as a lonely island*). Each individual can be smart but working in a new group gives the best results. Steve Jobs can be authoritarian but he always ensures that 8 or 9 people in leadership roles are the most talented people he finds and guides them on how to do so for finding members for the team. mine. Truly clever!

5. They are resourceful

Because human intelligence is an evolutionary advantage - we don't have to possess a neocortex without reason - smart people are often able to adapt quickly and creatively by taking advantage of The maximum resources they have to achieve the highest results.



6. They are rational

One thing that I still can't understand until now is: Even when presenting the problem with the irrefutable evidence that they were wrong, many people are very conservative as if their lives depend on that. Without critical thinking, logical reasoning, causality and scientific methods, we still live only in the dark age.

7. They do not follow the trend

We live in the golden era of pseudo-science and transient trends. To be honest, there is nothing more realistic when this phenomenon is clearly **reflected** in Mike Judge's fantasy comedy **Idiocracy**. The **Urban Dictionary** website calls this a movie "*originally comedy, but over time becomes a documentary.*" Thinking is also true!

8. They spend reasonably

Don't assume that I'm wrong, we all spend a lot of time when we're young. However, once you achieve something you don't want to lose, it's best to refrain instead of spending on unnecessary things. Smart people fully understand this and they are not foolishly "throwing money through the window" in a wasteful way, on the contrary, they know how to make "money for money".



9. They are often their biggest enemies

We all have at least one emotional "blind spot" that makes each person obsessed, dominated, confused and distracted. Just like the heel of Asin, the best thing you can become a weak spot that makes you defeated. However, there must be yin and yang, then everything will exist. Smart people understand that everyone has strengths - weaknesses.

10. They understand that they are not always a successful entrepreneur

My opinion when it comes to business success is smart, but not enough. I am not talking about dishonesty, dishonesty or someone rich with only one wise business. To build and run a successful company for a long time, you have to be smart and always try to maintain that smart level. That's all!

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