

Best free CRM software

With the help of software, the CRM job of the business will be much lighter. Here is a list of the 10 best free CRM software that you should check out and try out.

"**Customers are our payers and bosses**" is one of our philosophies about the importance of our customers to the survival of the business. In addition to selling products, researching quality products to consumers, good customer care will boost sales, create the brand preference of the business.

CRM (Customer Relationship Management) is a customer relationship management system that any large or small business should care about because it is a long-term strategy to help businesses build a loyal customer base and promote. sales sales effectively.

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1. CapsuleCRM

Picture 1 of Best free CRM software

Capsule CRM is a CRM tool with online CRM data storage and synchronization, helping you to manage and access customer data anytime, anywhere. The advantage of this software is its ability to support many different platforms such as Web, PC, Mobile. The software is free, but you will have to sign up to use a more advanced service package to store various information.

1. [Link to download on Android](#)
2. [Download link on iOS](#)

2. SuiteCRM

Picture 2 of Best free CRM software

SuiteCRM is programmed based on open source code, providing the user with basic functions for the user to list customers and necessary contacts. To use **SuiteCRM** you need to have knowledge of web server and install it on it.

[SuiteCRM download link here](#)

3. HubSpot CRM

Picture 3 of Best free CRM software

HubSpot CRM works online on the Web with basic functions. You just need to create a free account and sign up to use HubSpot CRM.

Please click on the link [here](#) to sign up for free HubSpot CRM

4. ZOHO CRM

Picture 4 of Best free CRM software

Zoho CRM operates smoothly on the web, providing businesses with an effective customer management solution. With the free version, users will be limited in functionality, but if you only need to make a list of leads and basic personal information about the customer, the software still satisfies your needs. The top premium version, which costs \$ 45 / month, will give you more options like custom modules, custom list views, and more.

Link to register for trial software [here](#)

5. Microsoft Dynamics CRM

Picture 5 of Best free CRM software

Dynamics CRM is a Microsoft product, so it is compatible with Microsoft Office suites such as Outlook, Excel. In addition to using **Dynamics CRM** on computers, you can now download and use the software on Android and iOS smartphone devices via the latest update.

[Dynamics CRM download link here](#)

6. Insightly

Picture 6 of Best free CRM software

With **Insightly** , you have a versatile tool with an intuitive user interface. In addition to the CRM system management feature, **Insightly** is a powerful tool for businesses to make statistics on their assets and production business situation. Unfortunately, the free demo version of the software will be limited in many features, but with the ability to store up to 2,500 records, 200MB of data, businesses and small businesses can still meet the needs of management. unit management.

The homepage of the software [here](#)

7. Sugar CRM

Picture 7 of Best free CRM software

SugarCRM is suitable for a modern CRM management model and provides businesses with the necessary tools to manage customers such as importing, exporting customer data, synchronizing and managing online lists. In addition, the software can be combined with Microsoft Word, Excel to make report data, easily manage and analyze data.

To get a free demo of the software, please click on the link [here](#)

8. Bitrix 24

Picture 8 of Best free CRM software

Bitrix24 supports Web and Android smartphones, iOS to help you manage your company's CRM data quickly and access anytime, anywhere. With the customer directory archive, you can save detailed information such as agreements, invoices, quote quotes . to easily find out and list groups of customers with similar characteristics together.

Link to the software's homepage [here](#)

9. Agile CRM

Picture 9 of Best free CRM software

If you are in need of a CRM and marketing tool, **Agile CRM** is the name that you should learn and try. **Agile CRM** can automatically plan your advertising campaigns, customize email, and manage multimedia to help you both store customer data and use that data to serve the item. upcoming product marketing destination. To use the advanced features for marketing purposes, you should subscribe to the premium version. Besides web version, **Agile CRM** also supports on Android and iOS.

Link to Agile CRM homepage [here](#)

10. Streak

Picture 10 of Best free CRM software

Streak is a smart solution if you want to manage small amounts of CRM data and integrate them right on your Gmail inbox. Just a few clicks to bring this tool to Gmail without installing on your computer. If you use the Chrome browser, you can also add the Streak Extensions and work quickly in the browser. If you want to work the fastest and most mobile, look for Streak on Android and iOS app stores to work anytime, anywhere.

1. Link the Streak homepage [here](#)
2. [Streak download link on iOS](#)
3. [Streak download link on Android](#)

With the help of CRM software, the customer management of the business will be much easier. If the size of your business is large and the number of customers is large, you should find to buy paid CRM software or subscribe to the paid software version in the list of software mentioned in the article to best support the

operation. business activities.

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