

# 8 key successes from Jack Ma - Alibaba's billionaire and CEO

The key to Jack Ma's success is his conviction and ability to inspire everyone, from ambitious billionaires to small business owners.

Rarely does anyone get a net worth of more than \$ 20 billion with a dedicated work style that still has a sweeping view. Jack Ma is one of those people. As the founder and CEO of Alibaba - one of the leading e-commerce businesses in the world and **one of the richest men in the world** , Jack Ma does not let success obscure his vision. about the future or the sense of where I started. **The key to Jack Ma's success** is his conviction and ability to inspire everyone, from ambitious billionaires to small business owners.

## 1. Jack Ma appreciates attitude

When talking about his biggest mistake, Jack Ma talked about when he founded Alibaba and told everyone in the team that the highest position they could reach should be management, and the executives should rent from outside. He drew for himself the lesson and now emphasizes the importance of attitudes and passion rather than theoretical skills.



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## 2. Jack Ma connects people with a General Goal

Jack Ma understands that no matter how hard you try, you can never convince any employee, business partner or potential investor to trust you or believe what you say. Accepting that and changing the approach is a key to his success. Instead of linking people in the company with one's vision, he connected them with a common goal. Vision is more important than many leaders.



## 3. Jack Ma has a vision

Jack Ma believes that a good leader should be a visionary. He should try to be one step ahead of his opponent and predict the outcome of each decision before all others. Taking the time to develop your creative thinking ability and believing in your intuition is a testament to any great business leader.



## 4. Jack Ma hired people with outstanding skills

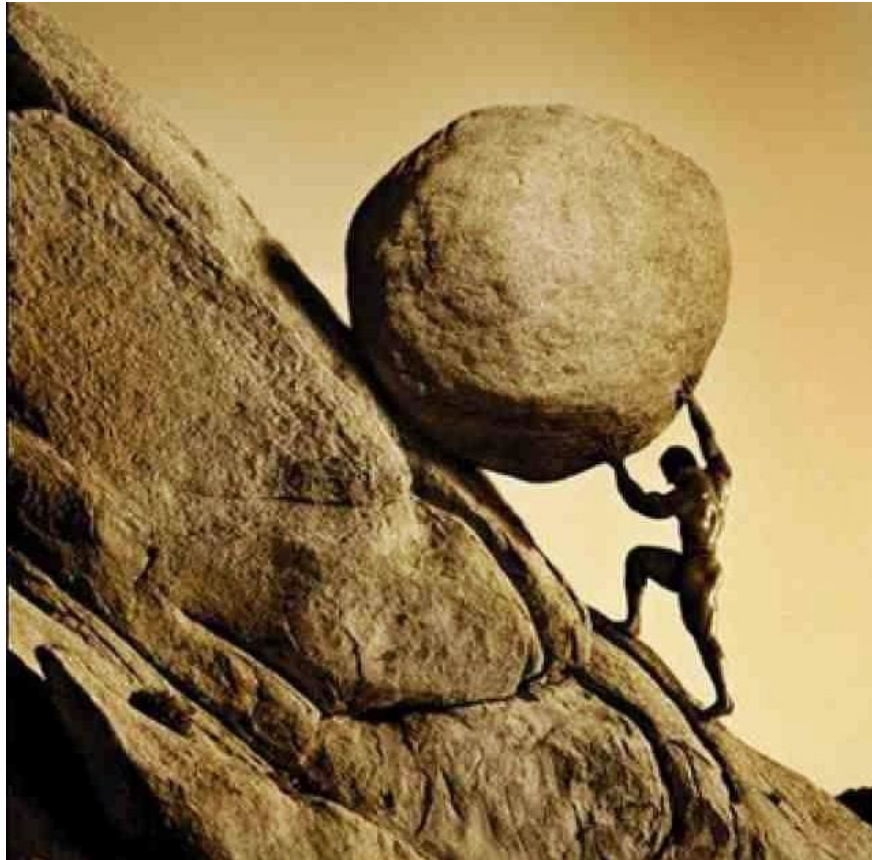
When asked what makes the difference between leaders and employees, Jack Ma once said: Employees should be better skilled than you. If not, that means you've hired the wrong person. Focusing on the skills of employees

and hiring people who know how to work well to fulfill your vision is the key to any company. Come on.



## **5. Jack Ma is very stubborn**

In addition to his visionary ability, Jack Ma thinks that leaders need to be tenacious and have a clear vision. Knowing what you want and motivating to pursue not only takes you into the path of success but also inspires people around you to work hard for the common goal. Proud of the work I do and never say no is the key to Jack Ma's business philosophy.



## **6. The Ghost defines Defeat, meaning Abandon**

Jack Ma once said: "I don't know what success is, but I know what failure is. For me, giving up is the biggest failure." If you step out, try your best and can't reach the goal but still look to the end, you've succeeded. Like many other great leaders, Jack Ma believes that people are able to learn the most from obstacles and difficulties. The key to success is to persevere and learn from your mistakes.



## 7. Jack Ma loves life

" I always tell myself that we were born not to work but to enjoy life. We are here to create a better life for each other rather than to work. If you spend my whole life just to work, you will surely regret it . " This sentimental statement is at the core of Jack Ma's philosophy of life. Live is to experience the world and help others. If your goal is money, change your mind.



## 8. Jack Ma does not create enemies

One of the unique differences in Jack Ma's business philosophy is the idea of ??friendly competition. Jack Ma does not regard opponents as enemies but friends, whom he can learn and challenge him to discover his maximum potential.



It is clear that Jack Ma's philosophy is built to bring success to a developing world at a dizzying pace. We can all learn some things from billionaires standing up from these empty hands.

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