

7 types of certificates significantly increase your income

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1. Project management

In addition to the field of information technology, project managers also work in the fields of engineering, health care and construction. They are responsible for overseeing the entire process of completing the project, ensuring that the budget is properly allocated and completed on time. This is a job with a high pressure but the salary is worth it (average \$ 89,000 for new people). Fortunately, you do not need to quit your current job to earn a certificate in this area. The average price fluctuates a lot, but the UC Berkeley reputation school only takes about \$ 5,600. You can find **a list of online project management courses** here.



2. Microsoft senior information technology specialist certificate (MCP)

A friend of mine named Chad has a degree in information technology and continues to earn this Microsoft Certified Professional certificate. He reasoned that " *I think it might be useful* ". After completing the certificate, he "showed off" to his manager and was immediately promoted and refunded all expenses for obtaining a certificate. Cost for top level only \$ 150 (Microsoft Certified), then you can join more courses like Professional

(MCITP), Architect (MCA), Professional Developer .

How much do you hope you can earn with this certificate? Microsoft says: In industries with high growth rates, new employees with a **Microsoft Certified Solutions Associate (MCSA)** or **Microsoft Office Specialist (MOS)** may earn more than \$ 16,000 in their peers. a year.



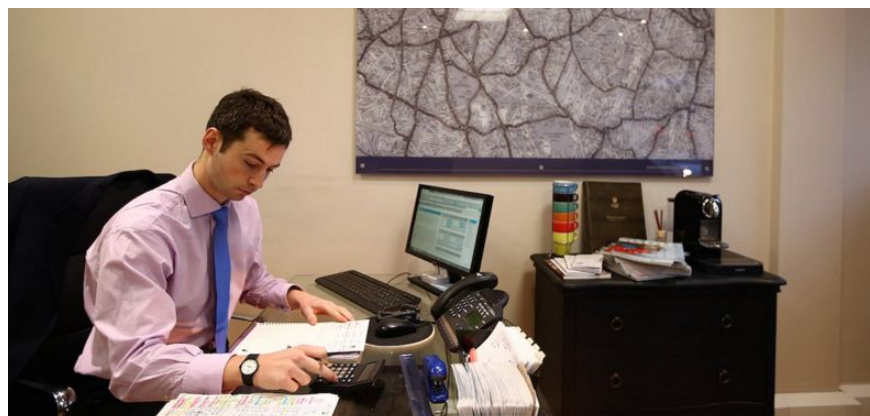
3. Certified Public Accountant (CPA)

An accountant with a bachelor's degree can expect an income of about \$ 63,550 per year. But what would it be if he passed the exam and got a **Certified Public Accountant** license? Here's an interesting example from Becker Professional Education (the organization that specializes in courses).

During a 40-year career, a person with a CPA will earn more than a \$ 1 million CPA. Both have a bachelor's degree and no CPA has started working at a guaranteed accounting or service public accountancy organization with the same amount of \$ 68,000 a year.

1. A person earns a degree by CPA, creating a 10% salary difference (equivalent to \$ 7,000) compared to the other person.(People with CPA can earn more than 5% to 15% of people without CPA.)
2. Over time, regular growth rates will widen the income gap to \$ 50,000.
3. In fact, during the career, the difference in income between two people will be 1 million dollars.

Examination of passing this certificate is extremely difficult but that is the reason for such a difference in income.



4. Process management

The question I often get about HR workers is "What *are these people doing?* " They are the ones who take care of the process, reorganize and implement measures to make the process work better. They are really good at seeing the whole picture and very clever with the changes.

Process managers also have a separate executive agency and must pass the exam. Estimated income is \$ 79,000 annually. There are also online certifications that allow you to study and continue your daily work (here are a few organizations that offer courses that may be useful to you).



5. Medical Coder

Medical Coder is a profession that is not currently available in Vietnam (so there is no exact translation - temporarily translated medical documents) but you can consider if you intend to live and work abroad. Medical Coder is the person who transfers the information recorded in medical records into alphanumeric language (combining alphanumeric characters). Since the implementation of **ICD-10 Medical Coding** , the demand for this job has been higher. In addition to this certificate, a bachelor's degree also makes your income higher than someone with a high school diploma of \$ 10,000 a year (the equivalent of \$ 51,825 and \$ 41,802).

The **American Health Information Management Association** is the agency that administers health information management. This organization also offers courses to achieve certification. In addition, Medical Coder is also a profession that can be done at home, so it is also quite flexible.



6. Physical specialist (physical physiology)

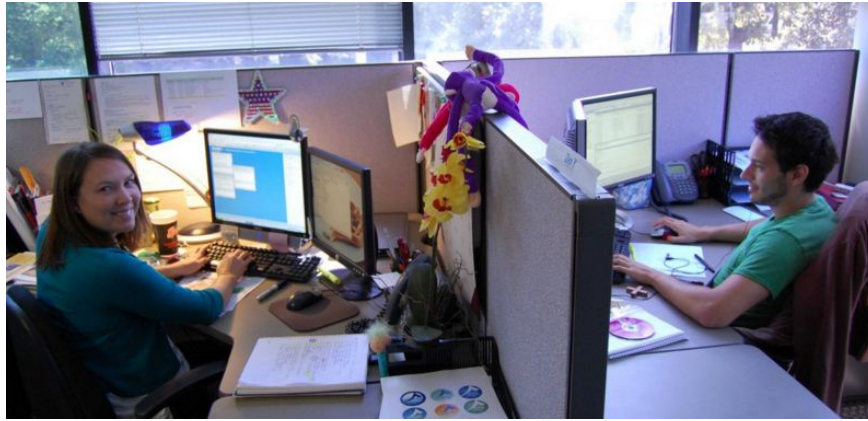
The average salary for a personal fitness trainer (Fitness Instructor) is \$ 40,996. But when obtaining a certificate of physical expertise, this number could reach \$ 44,470. If you are interested in this field, **the Bureau of Labor Statistics predicts that the growth rate of this industry is 19% higher than all other careers .**



7. Insurance premium

If you already have a degree in math or working in finance and statistics, you can consider it. BLS said the average salary for this job in 2012 was \$ 93,680 with **a career growth of 26%** (much higher than the average).

Insurance makers conduct financial cost analysis of risks and uncertain situations. They often work in insurance companies or finance companies. In order to get this certification, you have to pass a few exams, not only test your calculation skills related to numbers but also have good communication skills.



The last thing to remember is to learn, research carefully before choosing a certificate that you want to pursue. Some certificates are really hard to achieve and, although valuable in the long run, they will also make you stressed and spend more time with it.

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