

# 5 jobs that you should do before you want to start a business

Business is a battlefield that requires every warrior to accumulate enough experience and skills to be able to fight!

Business is not a job for everyone. To start a business, you must accumulate your experience and have certain expertise in the field you intend to start. This is a journey that always contains a lot of risks and failures is inevitable.

Jayson DeMer - the founder and CEO of AudienceBloom - a company specializing in SEO and Marketing services emphasizes that very few entrepreneurs succeed after just one night or can build a business right from the start. They also have to do enough jobs, roll over for many years and experience many waves and visits to gain success like the present.

For DeMer, not only new knowledge work gives each person financial knowledge and relationships but even simple jobs - anyone can do it - will help young people figure into many skills needed for starting a business.

Here are 5 types of start-up jobs that are introduced by DeMer on Entrepreneur.

## 1. Working in the retail sector

Working in the retail sector will give you the opportunity to develop many valuable skills. For example, as a salesperson, you might meet customers who entered the store without ever knowing what they wanted to buy. At this point, your task is to talk to them, visualize the item they are looking for, then associate them with the appropriate product that the store is selling or suggesting to customers another product. Similar functions.



After a few months of work, you will be able to observe and classify customers based on their behavior and needs. Or to say more correctly, the retail sector (especially the positions of direct contact with customers) is an opportunity for each person to practice "reading position" personality of others - skills that any one Entrepreneurs also need to find start-up partners, investors and most importantly, understand user needs.

In case of meeting difficult or rude guests, your task is to listen to their complaints and try to handle the problem smoothly. The more you experience, your negotiating, negotiating and resolving skills will increase significantly.

## **2. Staff selling food**

The food industry, especially fast food, is not as flashy as many people think. Instead of thinking of talented chefs with professional "cooking" skills, you should accept to step down to the cramped kitchen, roll off in the kitchen to smell the food, disordered ingredients on the table and work. wholeheartedly to the urging of management personnel to meet customer requirements.



You will be forced to adapt and complete the job in the shortest time; At the same time, you can handle lots of smart things like taking orders from customers, moving orders to the kitchen, making customers happy while waiting and making sure they have a pleasant and comfortable time. .

Certainly, when doing this job, you will not have the opportunity to learn much about the financial index or the method of maximizing profit for the company, but in return, you will easily adapt to the full working environment. Stress and understanding of employees to empathize with them.

### **3. Sales staff**

Becoming a salesperson is a clear career step for future entrepreneurs, even if it's just a phone sales job. According to DeMer, this work will create an environment for entrepreneurs to have the opportunity to interact with all kinds of people, thereby contributing to improving communication skills in the best way.



In addition, you also learn persuasive skills, how to build customer trust and meet their needs logically.

The best thing is that the business will give you a small amount of compensation, which is the level of commission enjoyed. In addition to money, this also shows that your life will depend on the level of success in your work and that is one of the motivations for entrepreneurs to grow the company.

## **4. Customer care staff**

Customer care is the part that most product-service companies must have and also one of the most important departments because they directly work as well as receive customer feedback. Experiencing this position will give you the opportunity to interact with many different types of people, which may be the most fastidious, most demanding, most demanding people.



Therefore, being cool to the complaints or indifference to customers' questions is not the way you should use it, because the purpose of your job is to satisfy customers now - other with the goal of trying to sell products or maximize revenue for companies like salespeople or salespeople. Understanding this, you will be more mature, more mature in persuading difficult partners or solving crises related to media and human resources .

## **5. Management staff**

Finally, after having gone through the job in the position of an employee, you should also try the position of manager to learn how to manage, from middle to high level, from small groups to teams up. to dozens, hundreds of people.



Although being a manager of a restaurant or a department store may not be a job worthy of the professional knowledge you have learned and not trained by experts, but in return will learn the spirit of teamwork, reasonable time management and appropriate resource allocation skills - which are essential factors in running a business.

The more you open the world view, get ready to experience and gain experience, the more you will build the necessary qualities for you to build and develop your own company in the future.

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