

# 10 best AI tools to support online sales today

Using AI helps automate tasks, perform predictive analytics, and improve customer interactions. Below are the 10 best AI tools to support online sales today.

Currently, using AI technology to support online sales is no longer strange to stores and businesses. Using AI helps automate routine tasks, helps with predictive analysis and improves customer interactions, thereby improving sales efficiency and increasing revenue. If you don't know which AI tools to use, then please refer to the 10 best AI tools to support online sales today that TipsMake shares with you in the article below.



## 1. AI Chatbots

Chatbot is a solution to automatically interact and chat with customers, optimized to support online sales effectively. Chatbot has wide applicability, superior features, optimized costs and operational resources, helping businesses increase sales and conversion rates. The purpose of chatbots is to help take care of customers and support consulting, ordering, and after-sales processes. Chatbots are becoming an effective tool for many businesses in all fields of online sales. Currently, there are many AI Chatbot tools for you to choose from such as Ahachat, Fchat, Hana Chatbot, Botbanhang,. Chatbot is the best AI tool to support online sales today that you should not ignore.



## 2. Octante AI

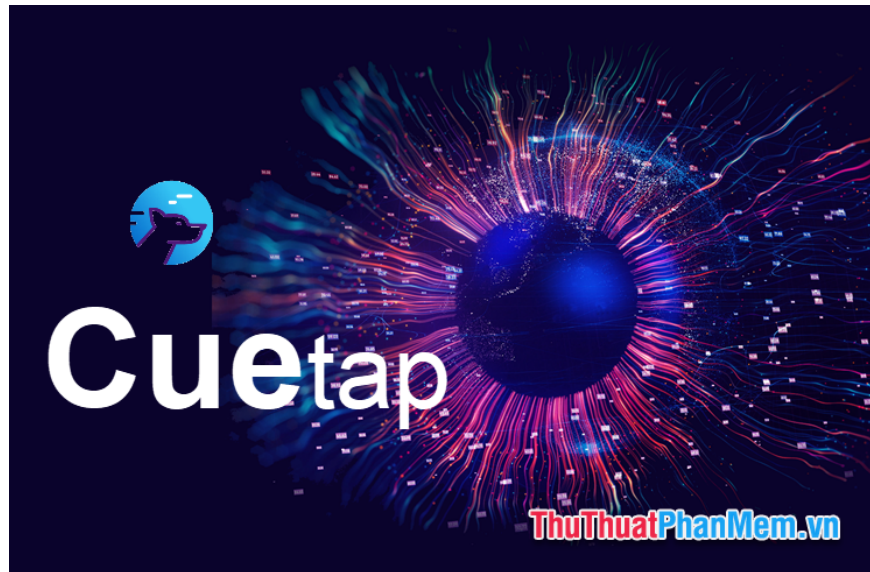
Octante AI is a tool to help learn about your customers, personalize and increase revenue on e-commerce platforms. This is the next AI tool in the 10 best AI tools to support online sales today. Octante AI helps sellers learn about all of your web visitors, from their emails, phone numbers, to their characteristics, preferences, desires and interests. Interact with customers when they visit your website, ask questions to learn and collect customer information. Octance has seamless integrations, intelligent AI, and customizable options that have your back every time. Using customer data information, along with AI, highlights products that suit customer needs, increasing online orders.



## 3. Cuetap

CuteTap is an AI-powered platform that provides Battlecards and automated competitive intelligence CI to support online sellers effectively. Battlecards in CuteTap are data-based records that provide detailed

information about competitors' products and services, from which sellers will identify their advantages and weaknesses. CI will provide detailed information about competition and appropriate sales strategies to help increase sales. CueTap's AI-powered platform helps you easily update the latest competitive information, helping you better understand your competitors as well as competitive information to come up with optimal solutions for yourself.



## 4. Instantly

Instantly is an email customer outreach tool, one of the most effective ways to expand your online business. Instantly is one of the 10 best AI tools to support online sales today, completely free. Instantly allows you to create and manage your multiple outreach campaigns through unlimited email accounts with smart AI, to reach a large number of potential customers, help increase conversion rates and improve sales online sales. Instantly maximizes campaign effectiveness with smart sending, tracking, and built-in reputation management.



## 5. Quicklines

Next in the 10 best AI tools to support online sales today is Quicklines, an AI tool that helps you automate many manual tasks in online business. Quicklines has an intuitive, easy-to-use interface, so you can easily set up and manage your lead outreach campaigns. Quicklines pulls data from leads' LinkedIn accounts to find accurate, relevant information. Using AI assistants helps scale your outreach campaigns quickly, saving more time and getting better results from your outreach. Besides, you can create professional emails with the Quicklines tool that supports Sales with AI technology.



## 6. Sybill

Sybill is an AI sales assistant, using advanced AI sales support technology, this is the next tool in the 10 best AI tools to support online sales today. Sybill uses AI to record and analyze conversations with your customers via calls and emails during the sales process and provide detailed summaries and capture customer sentiment. From there, salespeople will grasp customer psychology and adjust their approach and sales strategy accordingly.



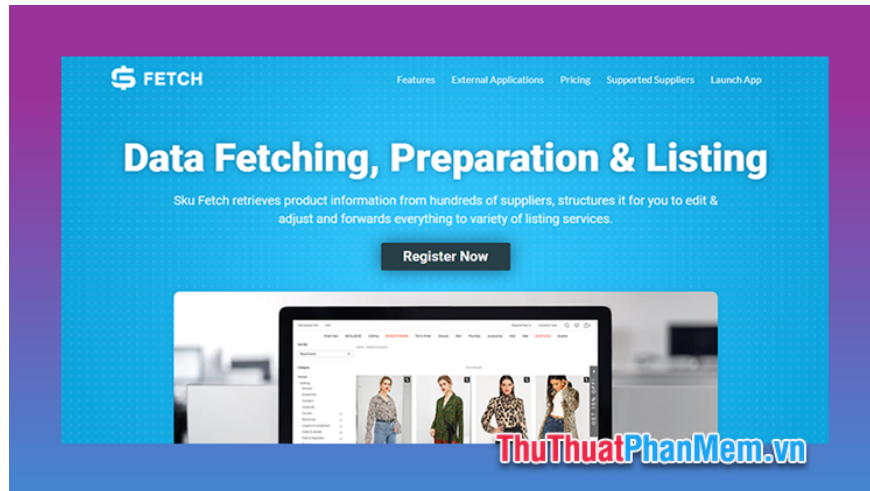
## 7. Smart Scout

SmartScout is a software tool that provides data analysis using AI for free sales enablement. SmartScout provides metrics and brand market share to help you easily develop your brand or find profitable resale opportunities. Besides, the database system of every seller and their sales history helps you have a competitive advantage, making the most informed decisions based on SmartScout data to grow your business. Key features of Smart Scout are: Product analytics, brand-level category filters, seller analytics, brand quality score, revenue estimates for brands and sellers, chatbot support.



## 8. Sku Fetch

Sku Fetch is the next name in the 10 best AI tools to support online sales today. For those of you selling online on Amazon, Ebay and Shopify,. you should not ignore this AI tool. Sku Fetch retrieves product information from hundreds of suppliers, lists a series of products from: Amazon, Ebay, Facebook, Shopify, Walmart, Newegg, Facebook, . then exploits the power of AI to adjust, Restructuring helps you find high-margin items. Besides, Sky Fetch helps you find competitors, supports open AI, combines many different products into unique buy-together packages, and many other features.



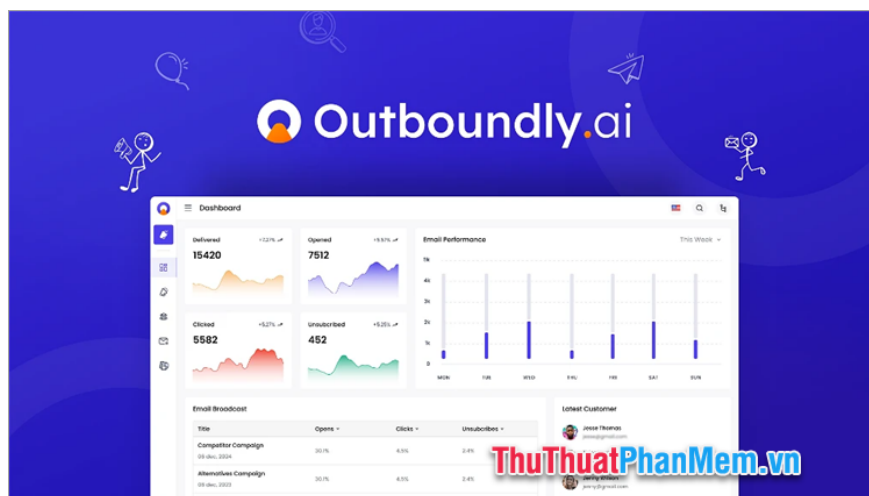
## 9. Reply.io

Reply.io is the next tool in the 10 best AI tools to support online sales today. Reply.io helps businesses reach customers via LinkedIn, Gmail, Facebook. Reply.io generates leads through a multi-channel chain with unlimited mailboxes. Specifically, Reply.io helps you make the most of outbound sales using cold outreach automation and fine-tune sales performance with sales engagement tools: B2B Data, Multi-channel sequencing, automating LinkedIn Calls, SMS,...



## 10. Outboundly.ai

Outboundly is a tool that helps improve your reach with unlimited emails and advanced AI, this is the next AI tool in the 10 best AI tools to support online sales today. Outboundly supports target identification, selecting a list of leads to email, adding them to an email campaign list, then scheduling and customizing email campaigns to automate sending emails to customers. Connect to an unlimited customer email list to send countless spam-free emails, helping to effectively improve conversion rates and increase sales.



Above are the 10 best AI tools to support online sales today that TipsMake shares with you. You can learn more about each tool and choose for yourself the best AI tool to support online sales, help increase interactions with potential customers, thereby increasing revenue for stores and businesses. yours. Hope this article will help you. Thank you for your interest and following this article.

You finished reading the article "**10 best AI tools to support online sales today**" edited by the [TipsMake](#) team. We hope this article has provided you with many useful tech tips and tricks. You can search for similar articles on tips and guides. Thank you for reading and for following us regularly.